## Commonwealth of Kentucky Personnel Cabinet

# Health Insurance Program Monthly Report



Prepared for:

# Kentucky Group Health Insurance Board Members

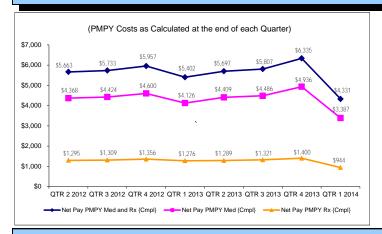
**July 2014** 

#### DASHBOARD REPORT: BASED ON INCURRED CLAIMS

Includes Projections for Incurred, but Not Yet Reported (IBNR or CMPL)

#### **Enrollment** Mar 2012 -Mar 2013 -% Change Fact Feb 2013 Feb 2014 153,221 156,313 -1.98% Employees Avg Med Members Avg Med 266.749 269.880 -1.16% Family Size Avg 1.7 1.7 0.83% Member Age Avg 37.1 37.4 -0.77%

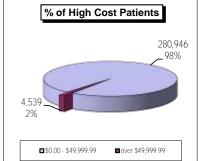
#### **Net Incurred Claims Cost per Member**

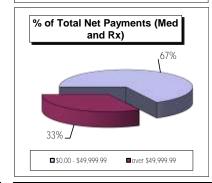


#### **Allowed Claims Costs PMPY with Norms**

|                                  | Mar 2012 -<br>Feb 2013 | Mar 2013 -<br>Feb 2014 | %<br>Change | Recent US<br>Norm | Comp to<br>Norm |
|----------------------------------|------------------------|------------------------|-------------|-------------------|-----------------|
| Allow Amt PMPY Med (Cmpl)        | \$4,998.05             | \$5,041.83             | 1%          | \$4,086.82        | 18.94%          |
| Allow Amt PMPY IP Acute (Cmpl)   | \$1,409.47             | \$1,418.64             | 1%          | N/A               | N/A             |
| Allow Amt PMPY OP Med (Cmpl)     | \$3,566.82             | \$3,599.95             | 1%          | \$2,819.75        | 21.67%          |
| Allow Amt PMPY OP Fac Med (Cmpl) | \$1,961.24             | \$2,007.31             | 2%          | N/A               | N/A             |
| Allow Amt PMPY Office Med (Cmpl) | \$968.28               | \$945.49               | -2%         | \$0.00            | N/A             |
| Allow Amt PMPY OP Lab (Cmpl)     | \$342.63               | \$341.08               | 0%          | \$0.00            | N/A             |
| Allow Amt PMPY OP Rad (Cmpl)     | \$541.13               | \$538.28               | -1%         | \$0.00            | N/A             |
| Out of Pocket PMPY Med (Cmpl)    | \$524.19               | \$610.31               | 16%         | \$528.54          | 13.40%          |
| Allow Amt PMPY Rx (Cmpl)         | \$1,575.79             | \$1,545.48             | -2%         | \$1,017.79        | 34.14%          |
| Out of Pocket PMPY Rx (Cmpl)     | \$264.17               | \$278.67               | 5%          | \$0.00            | N/A             |

#### High Cost Claimants Mar 13—Feb 14





#### **Cost Drivers Support**

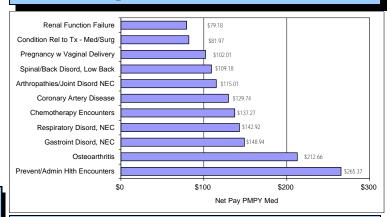
| Fact                       |           | Mar 2012 -<br>Feb 2013 | Mar 2013 -<br>Feb 2014 | %<br>Change |
|----------------------------|-----------|------------------------|------------------------|-------------|
| Allow Amt F<br>Adm Acute   | Per Day   | \$4,290.82             | \$4,592.71             | 7.04%       |
| Days Per 10<br>Acute       | 000 Adm   | 322.79                 | 301.33                 | -6.65%      |
| Allow Amt F<br>OP Fac Me   |           | \$1,038.70             | \$1,080.48             | 4.02%       |
| Visits Per 1<br>Fac Med    | 000 OP    | 1,888.17               | 1,850.36               | -2.00%      |
| Allow Amt F<br>Office Med  | Per Visit | \$116.61               | \$117.82               | 1.04%       |
| Visits Per 1<br>Office Med | 000       | 8,303.80               | 7,990.93               | -3.77%      |
| Allow Amt F<br>Supply Rx   | er Day    | \$2.70                 | \$2.71                 | 0.20%       |
| Days Suppl<br>Rx           | y PMPY    | 582.77                 | 570.30                 | -2.14%      |

#### 2

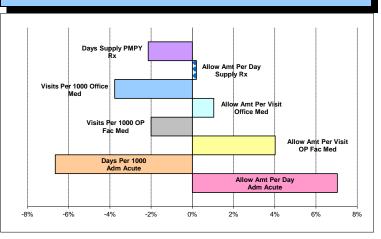
#### **Prescription Drug Programs**

|            | Fact                          | Mar 2012 -<br>Feb 2013 | Mar 2013 -<br>Feb 2014 | % Change |
|------------|-------------------------------|------------------------|------------------------|----------|
| Mail Order | Discount Off AWP % Rx         | 48.71%                 | 54.21%                 | 11.28%   |
|            | Scripts Generic Efficiency Rx | 92.79%                 | 93.97%                 | 1.28%    |
| Retail     | Discount Off AWP % Rx         | 47.71%                 | 49.17%                 | 3.06%    |
|            | Scripts Generic Efficiency Rx | 93.69%                 | 94.55%                 | 0.91%    |
| Total      | Discount Off AWP % Rx         | 47.94%                 | 50.35%                 | 5.03%    |
|            | Scripts Generic Efficiency Rx | 93.61%                 | 94.49%                 | 0.94%    |
|            | Scripts Maint Rx % Mail Order | 12.44%                 | 13.05%                 | 4.87%    |

#### **Top 10 Clinical Conditions**



#### **Cost Drivers—Utilization and Price Trends**



# **Table of Contents**

| Introduction  | 4     |
|---|-------|
| Overview  | 4     |
| Definitions   | 5     |
| Enrollment  | 6-8   |
| Claims Costs  | 9-15  |
| Medical Claims Utilization  | 16    |
| Analysis of Deductibles   | 17-18 |
| Analysis of Individuals and Families Meeting their Out of Pocket Expenses | 19-22 |
| Premium (or Premium Equivalent)   | 23    |
| Rx Utilization  |       |
| Utilization   |       |
| Claims Lag Analysis   | 31-32 |
| Claims Distribution based on Age/Gender                                   |       |
| Allowed Amount Distribution   |       |
| Summary of Enrollment and Claims  |       |
|   |       |

#### Introduction

The Department of Employee Insurance (DEI) is pleased to provide an analysis of the Kentucky Employees' Health Plan. In response to requests for data analysis, this report has been prepared to provide information related to enrollment, claims payment, and utilization.

It is the Department's intent to update this information on a monthly basis in an effort to provide current information about Kentucky's Health Insurance Program.

#### **Overview**

This report is compiled using Medstat, which is DEI's health insurance information management system. Medstat warehouses enrollment and claims data. Enrollment data is provided by DEI while claims data is provided by each carrier and/or TPA.

Claims information may be analyzed by either "incurred" or "paid" dates. "Incurred" reports specify paid amounts for claims that were incurred in a specified timeframe. Due to the lag time in submittal and payment of claims, historical reports that are based on incurred claims may change significantly with each new database update since additional incurred claims will be added. "Paid" claims reports specify the paid amount for claims regardless of when the claims may have been incurred. Unless otherwise specified, data contained in this report are based on "incurred" claims.

Enrollment in the KEHP changes on a daily basis due to a variety of reasons such as: new hires, adding dependents, dropping dependents, marriage, divorce, becoming Medicare eligible, etc. Therefore, Medstat is dealing with a fluid enrollment base. Also, each carrier processes claims slightly differently. During 2012 Medstat processed enrollment information for a total of 270,404 members as well as 8,891,904 claims (3,894,285 Medical claims and 4,997,619 prescriptions) from different carriers. When dealing with such large numbers it is impossible to tag every claim to a corresponding group, carrier, service type, etc. While the tagging rate for the KEHP data exceeds 99%, you may still see information on reports stated as "~Missing". This indicates any enrollment or claims that could not be "tagged" by Medstat.

#### **Definitions**

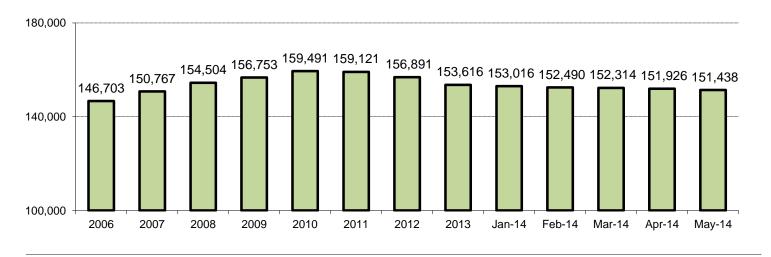
- *Employee* represents an individual eligible to participate in KEHP as a retiree in either KTRS or KRS, or by being employed by one of the agencies that participate with KEHP (example: state employee, school boards, Quasi agency, etc.). Employee may also be referred to as "planholder" or "contracts". Please note that Medstat deals with Cross-reference plans uniquely. Although there are in fact two "employees" Medstat can only designate the planholder as an employee. Therefore, the cross-referenced spouse is considered a dependent and all claims and utilization data related to them is counted as a "member".
- **Member** includes all employees plus any dependents that are covered through the KEHP. Members may also be referred to as "covered lives".
- **Group** is Kentucky Retirement System (KRS), Kentucky Teachers Retirement System (KTRS), State Employees, School Boards, or Other (includes: COBRA, Health Departments, KCTCS, Quasi/Local Governments).
- **Plan** is Standard PPO, Capitol Choice, Optimum PPO, Maximum Choice, Commonwealth Essential, Commonwealth Enhanced, Commonwealth Premier, or Commonwealth Select.
- Carrier is claims listed by carrier. (Please note that Express Scripts data is designated as Humana).
- **Generic Efficiency** means the number of prescriptions that are filled with a generic product as a percentage of the total number of prescriptions where a generic is available.
- **OOP** is the amount paid out-of-pocket by the member for facility, professional, and prescription drug services. This generally includes coinsurance, co-payment, and deductible amounts.
- Allowed Amount is the amount of submitted charges eligible for payment for all claims. It is the amount eligible
  after applying pricing guidelines, but before deducting third party, co-payment, coinsurance, or deductible
  amounts.
- **Net Payment** is the net amount paid for all claims. It represents the amount after all pricing guidelines have been applied, and all third party, co-payment, coinsurance, and deductible amounts have been subtracted.
- *Patients* is the unique count of members who received facility, professional, or pharmacy services.
- **Days Supply** is the number of days for which drugs were supplied for prescriptions filled. It represents the number of days of drug therapy covered by a prescription.
- **Mail Order** is computed as any script filled with a "days supply" of more than 30 days, regardless of the physical location where the prescription was filled.
- **Retail** is computed as any script filled with a "days supply" of 30 days or less, regardless of the physical location where the prescription was filled.

#### **Enrollment**

The following chart shows planholder enrollment (contracts) for 2006-2013 and monthly year-to-date for 2014. Enrollment will fluctuate on a monthly basis (Approximately 8,000 cross-referenced spouses in any given month are not included)

#### **Number of Contracts**

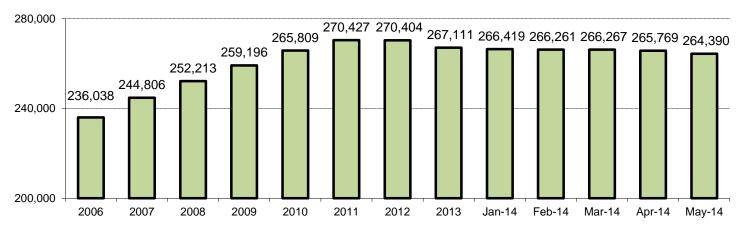
for 2006-2013 and by Month for 2014



The following chart shows member enrollment (covered lives) for 2006-2013 and monthly year-to-date for 2014. Enrollment will fluctuate on a monthly basis.

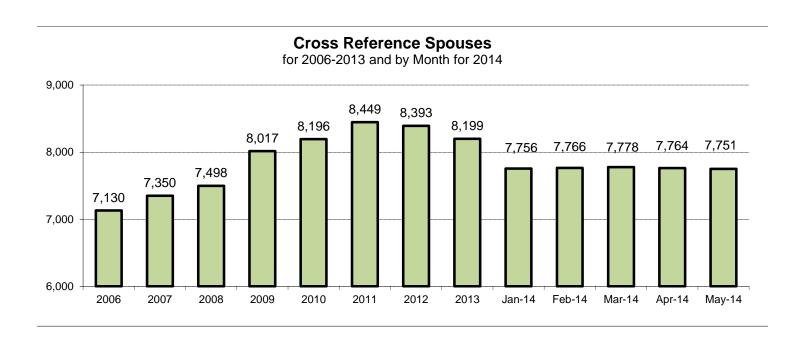
#### **Number of Covered Lives**

for 2006-2013 and by Month for 2014



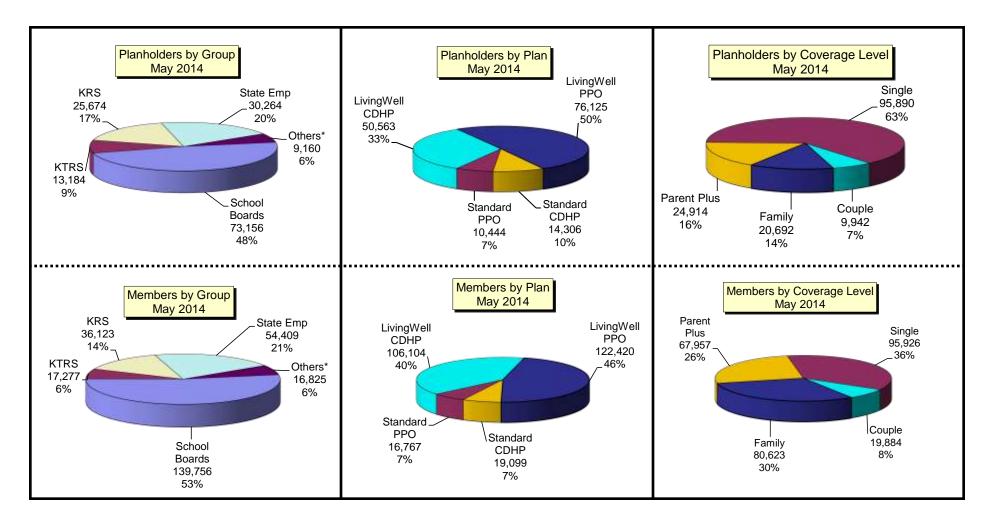
### **Enrollment** (continued)

The following graph shows the number of cross-reference spouses for 2006-2013 and monthly year-to-date for 2014. The number of Cross Referenced Spouses will fluctuate on a monthly basis.



#### **Enrollment** (continued)

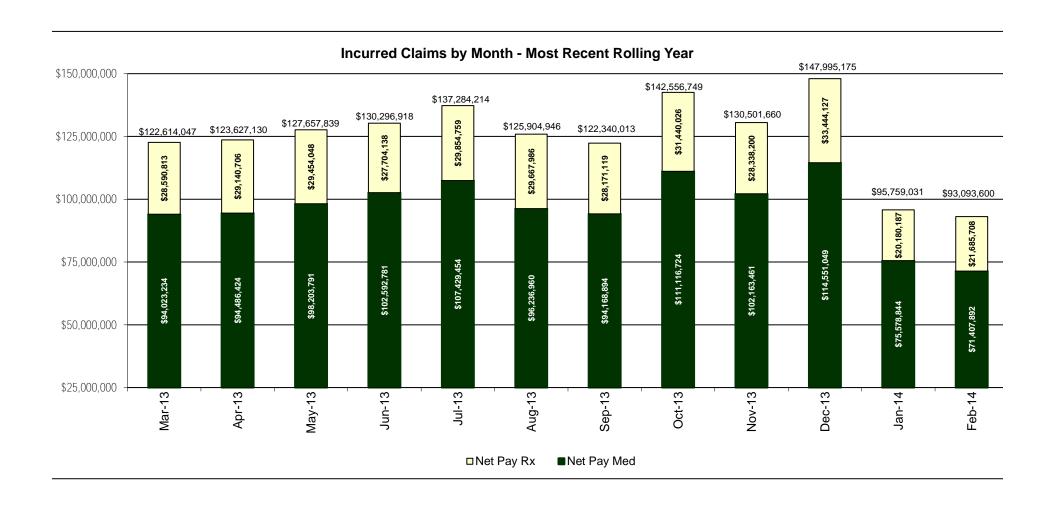
The following charts show Planholder and Member enrollment by group, plan, and coverage level.



<sup>\*</sup> Others include Cobra, Health Departments, KCTCS, Quasi/Local Governments, or Missing (unable to determine group).

#### **Claims Costs**

Claims costs include Medical and Prescription (Rx) for the most recent rolling year. Based on Incurred Claims.



## Claims Costs (continued)

The following tables represent incurred claims by Group for 2006 - 2013 and monthly year-to-date for 2014.

#### **INCURRED MEDICAL CLAIMS (no Rx) by Group:**

|          | School Boards | KTRS          | KRS           | State<br>Employees | Others*      | Totals          |
|----------|---------------|---------------|---------------|--------------------|--------------|-----------------|
| 2006     | \$307,404,829 | \$93,874,833  | \$147,000,881 | \$151,118,572      | \$48,943,683 | \$748,342,797   |
| 2007     | \$335,233,747 | \$96,138,953  | \$156,119,263 | \$147,816,830      | \$50,969,860 | \$786,278,653   |
| 2008     | \$402,843,851 | \$109,319,917 | \$194,688,095 | \$178,641,561      | \$64,333,716 | \$949,827,140   |
| 2009     | \$427,644,878 | \$123,944,338 | \$220,434,791 | \$177,195,445      | \$68,628,440 | \$1,017,847,892 |
| 2010     | \$467,251,898 | \$134,399,726 | \$218,395,487 | \$193,151,301      | \$79,182,411 | \$1,092,380,824 |
| 2011     | \$475,939,979 | \$137,632,074 | \$239,407,280 | \$200,932,917      | \$80,536,373 | \$1,134,448,624 |
| 2012     | \$508,260,288 | \$138,264,971 | \$243,386,024 | \$206,995,757      | \$90,396,070 | \$1,187,303,110 |
| 2013     | \$522,736,108 | \$134,241,690 | \$232,220,642 | \$213,228,746      | \$95,385,006 | \$1,197,812,193 |
| Jan 2014 | \$31,076,817  | \$8,241,340   | \$16,292,496  | \$13,932,574       | \$6,035,617  | \$75,578,844    |
| Feb 2014 | \$28,886,911  | \$7,899,420   | \$14,999,581  | \$13,328,000       | \$6,293,980  | \$71,407,892    |

<sup>\*</sup> Others include Cobra, Health Departments, KCTCS, Quasi/Local Governments, or Missing (unable to determine group).

### Claims Costs (continued)

The following tables represent incurred claims by Group for 2006 - 2013 and monthly year-to-date for 2014.

#### INCURRED Rx CLAIMS (no Med) by Group:

|          | School Boards | KTRS         | KRS          | State<br>Employees | Others*      | Totals        |
|----------|---------------|--------------|--------------|--------------------|--------------|---------------|
| 2006     | \$92,676,509  | \$35,017,335 | \$53,095,577 | \$42,857,791       | \$13,481,498 | \$237,128,711 |
| 2007     | \$102,883,195 | \$37,889,011 | \$61,585,393 | \$46,102,562       | \$15,361,507 | \$263,821,668 |
| 2008     | \$114,318,657 | \$42,211,258 | \$72,457,449 | \$51,523,178       | \$17,638,869 | \$298,149,411 |
| 2009     | \$119,002,425 | \$45,308,689 | \$82,234,684 | \$50,881,577       | \$18,339,245 | \$315,766,619 |
| 2010     | \$129,624,203 | \$49,399,459 | \$89,783,758 | \$55,125,407       | \$21,022,918 | \$344,955,745 |
| 2011     | \$126,659,101 | \$48,675,489 | \$92,082,668 | \$54,232,323       | \$20,434,256 | \$342,083,837 |
| 2012     | \$133,981,557 | \$50,750,453 | \$88,779,439 | \$58,569,916       | \$21,667,711 | \$353,749,077 |
| 2013     | \$140,288,240 | \$50,974,740 | \$78,483,186 | \$60,350,873       | \$22,760,368 | \$352,857,408 |
| Jan 2014 | \$8,029,910   | \$2,606,609  | \$4,974,099  | \$3,318,803        | \$1,250,767  | \$20,180,187  |
| Feb 2014 | \$8,727,984   | \$2,692,974  | \$5,129,994  | \$3,607,367        | \$1,527,390  | \$21,685,708  |

<sup>\*</sup> Others include Cobra, Health Departments, KCTCS, Quasi/Local Governments, or Missing (unable to determine group).

<u>Claims Costs</u> (continued)
The following tables represent incurred claims by Plan for 2006-2013 and monthly year-to-date for 2014.

#### **INCURRED MEDICAL CLAIMS (no Rx) by PLAN:**

| Time<br>Period | Capitol<br>Choice | Maximum<br>Choice | Optimum PPO   | CW Standard<br>PPO | Standard<br>PPO | Standard<br>CDHP | LivingWell PPO | LivingWell<br>CDHP | Missing*     | Total           |
|----------------|-------------------|-------------------|---------------|--------------------|-----------------|------------------|----------------|--------------------|--------------|-----------------|
| 2009           | \$115,052,390     | \$44,250,277      | \$839,555,872 | \$14,550,862       |                 |                  |                |                    | \$4,290,752  | \$1,017,847,892 |
| 2010           | \$120,801,466     | \$56,099,090      | \$893,370,461 | \$15,244,745       |                 |                  |                |                    | \$6,865,062  | \$1,092,380,824 |
| 2011           | \$145,752,975     | \$71,531,690      | \$872,004,689 | \$39,637,013       |                 |                  |                |                    | \$5,522,257  | \$1,134,448,624 |
| 2012           | \$159,420,569     | \$75,680,710      | \$888,542,851 | \$53,637,925       | \$0             | (\$1,306)        | (\$4,777)      | \$0                | \$10,027,138 | \$1,187,305,122 |
| 2013           | \$156,849,331     | \$78,211,187      | \$874,212,824 | \$64,876,003       | \$46,897        | \$132,919        | \$499,351      | \$707,368          | \$22,276,312 | \$1,197,814,206 |
| Jan-14         | \$14,866          | \$529             | \$67,258      | \$15,473           | \$3,430,717     | \$4,136,770      | \$44,019,459   | \$22,250,051       | \$1,643,721  | \$75,620,484    |
| Feb-14         | \$0               | \$0               | \$0           | \$0                | \$3,960,431     | \$2,928,379      | \$40,630,722   | \$22,408,497       | \$1,479,863  | \$71,449,563    |

<sup>\*</sup>Missing means the claims could not be tagged to a specific plan.

<u>Claims Costs</u> (continued)

The following tables represent incurred claims by Plan for 2006-2013 and monthly year-to-date for 2014.

#### **INCURRED Rx CLAIMS (no Med) by PLAN:**

| Time<br>Period | Capitol<br>Choice | Maximum<br>Choice | Optimum PPO   | CW Standard<br>PPO | Standard<br>PPO | Standard<br>CDHP | LivingWell<br>PPO | LivingWell<br>CDHP | Missing*  | Total         |
|----------------|-------------------|-------------------|---------------|--------------------|-----------------|------------------|-------------------|--------------------|-----------|---------------|
| 2009           | \$35,845,894      | \$7,804,096       | \$267,798,635 | \$3,632,729        |                 |                  |                   |                    | \$627,662 | \$315,766,619 |
| 2010           | \$37,400,953      | \$10,541,054      | \$292,411,029 | \$3,839,193        |                 |                  |                   |                    | \$763,517 | \$344,955,745 |
| 2011           | \$44,303,915      | \$13,658,792      | \$275,615,919 | \$8,069,769        |                 |                  |                   |                    | \$435,441 | \$342,083,836 |
| 2012           | \$47,435,900      | \$14,365,499      | \$280,627,965 | \$10,763,703       |                 |                  |                   |                    | \$556,010 | \$353,749,077 |
| 2013           | \$46,695,236      | \$15,372,031      | \$276,587,221 | \$14,029,573       | \$14            | \$1,672          | \$12,334          | \$7,897            | \$151,429 | \$352,857,408 |
| Jan-14         | \$2,590           | \$197             | \$31,073      | \$2,985            | \$1,321,285     | \$119,807        | \$16,591,680      | \$2,068,401        | \$42,170  | \$20,180,187  |
| Feb-14         | \$0               | \$0               | \$0           | \$0                | \$1,315,178     | \$213,768        | \$16,434,539      | \$3,665,092        | \$57,131  | \$21,685,708  |

<sup>\*</sup>Missing means the claims could not be tagged to a specific plan.

### Claims Costs (continued)

The following represents incurred medical claims only (does not include Rx) by Coverage Level for 2006-2013 and monthly year-to-date for 2014.

#### **INCURRED MEDICAL CLAIMS (no Rx) by Coverage Level:**

| Time Period | Couple        | Family        | Parent Plus   | Single        | Unknown*     | Total           |
|-------------|---------------|---------------|---------------|---------------|--------------|-----------------|
| 2006        | \$105,900,696 | \$142,637,212 | \$104,245,315 | \$391,585,566 | \$3,974,007  | \$748,342,797   |
| 2007        | \$123,989,294 | \$160,349,021 | \$118,430,067 | \$447,682,122 | \$3,721,482  | \$854,171,987   |
| 2008        | \$138,340,738 | \$179,204,916 | \$138,984,028 | \$489,769,922 | \$3,527,536  | \$949,827,140   |
| 2009        | \$148,834,766 | \$197,496,335 | \$148,195,132 | \$519,153,082 | \$4,168,576  | \$1,017,847,892 |
| 2010        | \$161,490,560 | \$207,327,688 | \$168,831,673 | \$547,945,617 | \$6,785,286  | \$1,092,380,824 |
| 2012        | \$160,063,611 | \$247,203,126 | \$194,478,893 | \$575,644,911 | \$9,912,568  | \$1,187,303,110 |
| 2013        | \$145,363,043 | \$249,373,504 | \$204,546,597 | \$583,228,196 | \$15,300,852 | \$1,197,812,193 |
| Jan 2014    | \$9,196,966   | \$14,862,830  | \$12,767,352  | \$37,462,932  | \$1,288,765  | \$75,578,844    |
| Feb 2014    | \$8,979,238   | \$14,075,353  | \$12,658,441  | \$34,667,745  | \$1,027,114  | \$71,407,892    |

<sup>\*</sup>Unable to tag claims to a specific coverage level

## Claims Costs (continued)

The following represents incurred RX claims only (does not include medical) by Coverage Level for 2006-2013 and monthly year-to-date for 2014.

#### INCURRED Rx CLAIMS (no Med) by Coverage Level:

| Time Period | Couple       | Family       | Parent Plus  | Single        | Unknown*  | Total         |
|-------------|--------------|--------------|--------------|---------------|-----------|---------------|
| 2006        | \$38,228,159 | \$43,809,856 | \$25,948,520 | \$128,164,514 | \$977,662 | \$237,128,711 |
| 2007        | \$42,590,719 | \$49,329,230 | \$29,736,616 | \$141,680,238 | \$484,865 | \$263,821,668 |
| 2008        | \$48,563,951 | \$54,628,661 | \$34,879,637 | \$159,504,290 | \$572,873 | \$298,149,411 |
| 2009        | \$51,545,047 | \$59,726,568 | \$37,315,867 | \$166,599,775 | \$579,363 | \$315,766,619 |
| 2010        | \$57,195,759 | \$64,920,207 | \$41,129,813 | \$180,993,674 | \$716,292 | \$344,955,745 |
| 2011        | \$55,944,577 | \$66,704,498 | \$43,290,721 | \$175,791,341 | \$352,568 | \$342,083,705 |
| 2012        | \$54,760,963 | \$70,977,682 | \$47,930,366 | \$179,707,967 | \$372,099 | \$353,749,077 |
| 2013        | \$50,580,581 | \$72,756,323 | \$51,906,849 | \$177,532,550 | \$81,105  | \$352,857,408 |
| Jan-14      | \$2,779,521  | \$3,641,229  | \$2,897,206  | \$10,822,206  | \$40,025  | \$20,180,187  |
| Feb-14      | \$2,934,506  | \$4,298,734  | \$3,127,719  | \$11,271,549  | \$53,200  | \$21,685,708  |

<sup>\*</sup>Unable to tag claims to a specific coverage level

#### Medical Claims Utilization

The following is based on medical claims\* (does not include Rx) incurred for January—February 2014.

| Commonwealth<br>Plan | Admits<br>Per 1000<br>Acute | Admits Per 1000 Acute Rcnt Sgovt | %Diff from<br>{Rcnt<br>SGovt} | Days<br>LOS Ad-<br>mit Acute | Acute | %Diff from | Days Per<br>1000 Adm<br>Acute |        | %Diff from<br>Rcnt<br>Sgovt |
|----------------------|-----------------------------|----------------------------------|-------------------------------|------------------------------|-------|------------|-------------------------------|--------|-----------------------------|
| LivingWell CDHP      | 58.50                       | 66.56                            | -12.11%                       | 3.96                         | 5.06  | -21.72%    | 231.79                        | 271.19 | -14.53%                     |
| LivingWell PPO       | 69.22                       | 71.63                            | -3.36%                        | 4.51                         | 5.85  | -22.95%    | 312.04                        | 305.63 | 2.10%                       |
| Standard CDHP        | 46.73                       | 68.66                            | -31.95%                       | 5.40                         | 6.00  | -10.12%    | 252.14                        | 284.81 | -11.47%                     |
| Standard PPO         | 59.59                       | 72.61                            | -17.92%                       | 4.89                         | 6.42  | -23.82%    | 291.62                        | 313.43 | -6.96%                      |
| Average              | 62.67                       | 69.45                            | -9.77%                        | 4.38                         | 5.60  | -21.84%    | 274.37                        | 290.88 | -5.68%                      |

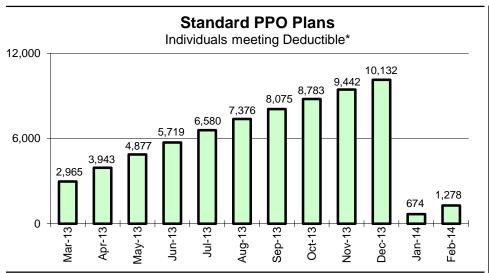
| Commonwealth<br>Plan | Visits Per<br>1000 Office<br>Med | Visits Per<br>1000 Office<br>Med Rcnt<br>Sgovt | %Diff<br>from Rcnt<br>SGovt | Visits Per<br>1000 ER | Visits Per<br>1000 ER<br>Rcnt<br>Sgovt | %Diff<br>from Rcnt<br>Sgovt |
|----------------------|----------------------------------|--|-----------------------------|-----------------------|--|-----------------------------|
| LivingWell CDHP      | 6,370.48                         | 6,926.63                                       | -8.03%                      | 167.63                | 245.71                                 | -31.78%                     |
| LivingWell PPO       | 8,017.88                         | 7,695.90                                       | 4.18%                       | 214.47                | 244.61                                 | -12.32%                     |
| Standard CDHP        | 3,820.58                         | 7,244.84                                       | -47.26%                     | 170.82                | 244.08                                 | -30.01%                     |
| Standard PPO         | 5,372.51                         | 7,618.71                                       | -29.48%                     | 189.71                | 242.99                                 | -21.93%                     |
| Average              | 6,881.90                         | 7,351.46                                       | -6.39%                      | 191.01                | 244.90                                 | -22.00%                     |

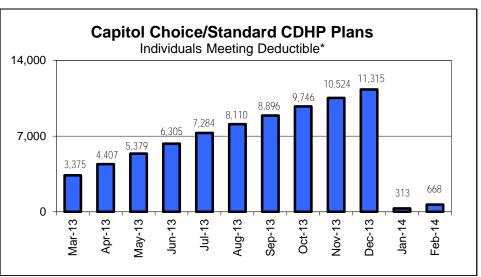
| Commonwealth<br>Plan | Svcs Per<br>1000 OP<br>Lab | Svcs Per<br>1000 OP<br>Lab Rcnt<br>US | %Diff from<br>Rcnt US | Svcs Per<br>1000 OP<br>Rad | Svcs Per<br>1000 OP<br>Rad Rcnt<br>US | %Diff<br>from Rcnt<br>US |
|----------------------|----------------------------|---------------------------------------|-----------------------|----------------------------|---------------------------------------|--------------------------|
| LivingWell CDHP      | 7,900.76                   | 7,040.00                              | 12.23%                | 1,955.58                   | 1,900.53                              | 2.90%                    |
| LivingWell PPO       | 11,659.03                  | 8,173.91                              | 42.64%                | 2,852.01                   | 2,364.36                              | 20.63%                   |
| Standard CDHP        | 5,872.26                   | 7,911.84                              | -25.78%               | 1,521.01                   | 2,156.13                              | -29.46%                  |
| Standard PPO         | 8,092.27                   | 8,200.93                              | -1.32%                | 2,063.18                   | 2,315.88                              | -10.91%                  |
| Average              | 9,506.47                   | 7,705.11                              | 23.38%                | 2,346.19                   | 2,161.29                              | 8.56%                    |

<sup>\*</sup>Services are tracked by each service, not by each visit. Therefore, if two laboratory services are performed at one visit, it will count as two services.

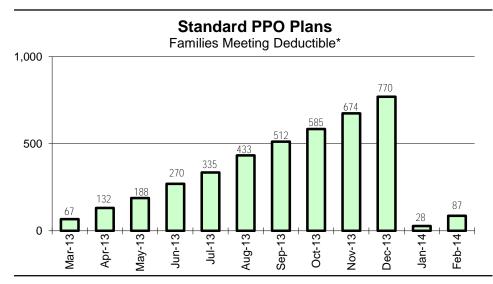
#### **Analysis of Individuals and Families Meeting Their Deductibles**

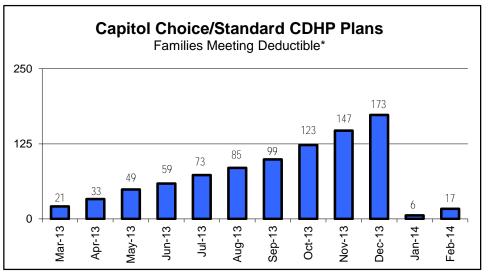
The following details the number of individuals and families by plan that met their deductible for the latest rolling year. This report is based on incurred claims.





\* 2012 Individual Deductible is \$600; 2013 Individual Deductible is \$615





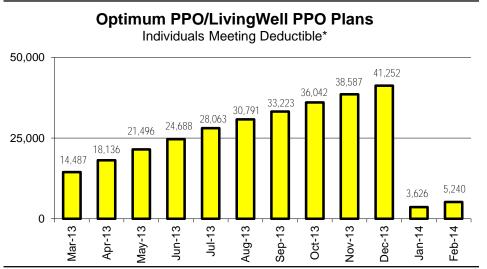
<sup>\* 2012</sup> Individual Deductible is \$500; 2013 Individual Deductible is \$600

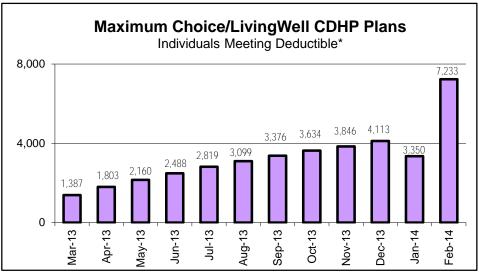
<sup>\* 2012</sup> Family Deductible is \$1,500; 2013 Family Deductible is \$1,800

<sup>\* 2012</sup> Family Deductible is \$1,800; 2013 Family Deductible is \$1,850

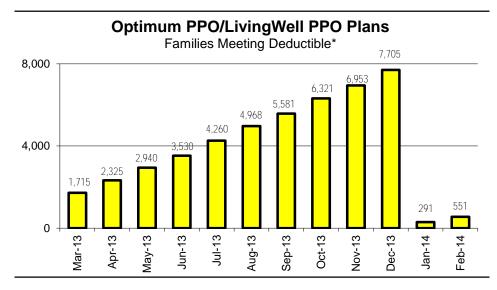
#### Analysis of Individuals and Families Meeting Their Deductibles (continued)

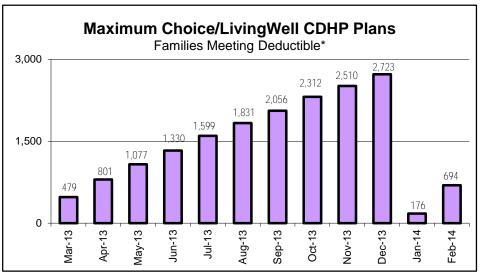
The following details the number of individuals and families by plan that met their deductible for the latest rolling year. This report is based on incurred claims.





\* 2012 Individual Deductible is \$2,325; 2013 Individual Deductible is \$2,450





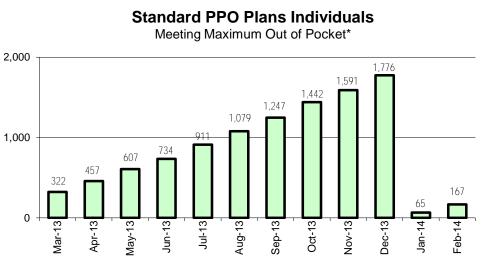
\* 2012 Family Deductible is \$3,530; 2013 Family Deductible is \$3,650

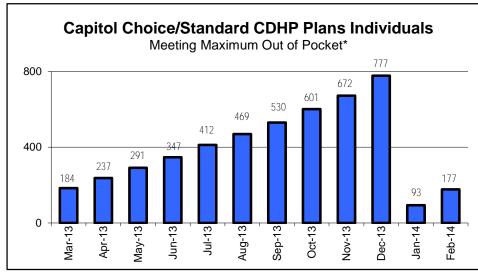
<sup>\* 2012</sup> Individual Deductible is \$355; 2013 Individual Deductible is \$370

<sup>\* 2012</sup> Family Deductible is \$720; 2013 Family Deductible is \$740

#### **Analysis of Individuals and Families Meeting Their Maximum Out of Pocket Expenses** (continued)

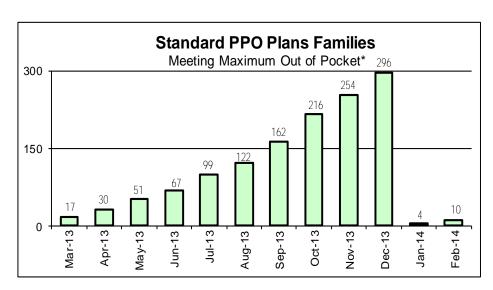
The following details the number of individuals and families by plan that met their maximum out of pocket expense for the latest rolling year. This report is based on incurred claims.



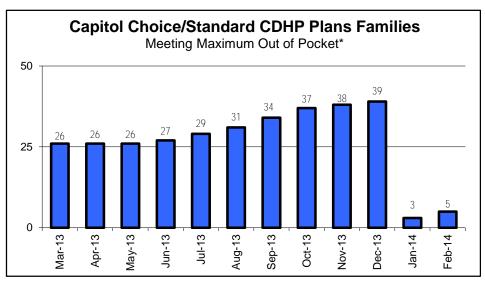


\* 2012 Individual Maximum Out of Pocket is \$3,500; 2013 Individual Maximum Out of Pocket is \$3,000

\* 2012 Individual Maximum Out of Pocket is \$2,400; 2013 Individual Maximum Out of Pocket is \$2,470



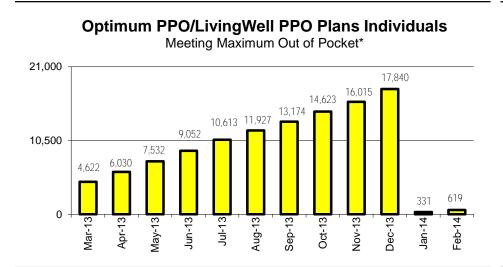


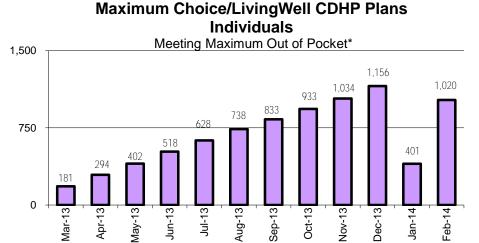


\* 2012 Family Maximum Out of Pocket is \$7,000; 2013 Family Maximum Out of Pocket is \$7,400

#### **Analysis of Individuals and Families Meeting Their Maximum Out of Pocket Expenses** (continued)

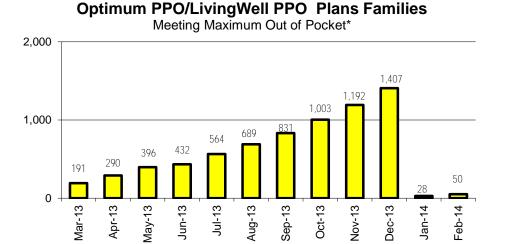
The following details the number of individuals and families by plan that met their maximum out of pocket expense for the latest rolling year. This report is based on incurred claims.





<sup>\* 2012</sup> Individual Maximum Out of Pocket is \$3,550; 2013 Individual Max Out of Pocket is \$3,700

\* 2012 Individual Maximum Out of Pocket is \$1,350; 2013 Maximum Out of Pocket is \$1,390



#### 

<sup>\* 2012</sup> Family Maximum Out of Pocket is \$2,700; 2013 Family Maximum Out of Pocket is \$2,780

<sup>\* 2012</sup> Family Maximum Out of Pocket is \$5,280; 2013 Family Maximum Out of Pocket is \$5,400

## Historical Analysis of Individuals and Families Meeting Their Deductibles and Maximum Out of Pocket Expenses (continued)

The following details the number of individuals and families by plan that met their deductibles and/or maximum out of pocket (MOOP) expense for the years 2006-2014 This report is based on incurred claims.

| Indivi       | Individuals and Families in Essential (2006-08) and CW Standard PPO (2009-13) and Standard PPO (2014 - ) |            |                                  |                      |                      |                            |        |         |       |  |  |  |  |
|--------------|--|------------|----------------------------------|----------------------|----------------------|----------------------------|--------|---------|-------|--|--|--|--|
|              |  |            | Indiv                            | riduals              |                      | Fam                        | ilies  |         |       |  |  |  |  |
| Plan<br>year | Plan Name  | Deductible | Percent<br>Meeting<br>Deductible | Max Out of<br>Pocket | Max Out of<br>Pocket | Percent<br>Meeting<br>MOOP |        |         |       |  |  |  |  |
| 2006         | Essential  | \$750      | 22.14%                           | \$3,500              | 2.96%                | \$1,500                    | 16.35% | \$7,000 | 1.08% |  |  |  |  |
| 2007         | Essential  | \$750      | 22.41%                           | \$3,500              | 3.30%                | \$1,500                    | 17.70% | \$7,000 | 1.16% |  |  |  |  |
| 2008         | Essential  | \$750      | 24.25%                           | \$3,500              | 4.01%                | \$1,500                    | 19.35% | \$7,000 | 1.51% |  |  |  |  |
| 2009         | Standard PPO   | \$750      | 32.06%                           | \$3,500              | 5.85%                | \$1,500                    | 8.74%  | \$7,000 | 1.14% |  |  |  |  |
| 2010         | Standard PPO   | \$500      | 38.12%                           | \$3,500              | 4.81%                | \$1,500                    | 3.61%  | \$7,000 | 0.73% |  |  |  |  |
| 2011         | Standard PPO   | \$500      | 39.40%                           | \$3,500              | 4.55%                | \$1,500                    | 3.99%  | \$7,000 | 0.56% |  |  |  |  |
| 2012         | Standard PPO   | \$500      | 40.49%                           | \$3,500              | 4.80%                | \$1,500                    | 4.98%  | \$7,000 | 0.77% |  |  |  |  |
| 2013         | Standard PPO   | \$600      | 36.60%                           | \$3,000              | 6.42%                | \$1,800                    | 4.21%  | \$6,000 | 1.62% |  |  |  |  |
| 2014         | Standard PPO   | \$750      | 7.51%                            | \$3,500              | 0.98%                | \$1,500                    | 0.81%  | \$7,000 | 0.09% |  |  |  |  |

| Indiv        | Individuals and Families in Enhanced (2006-08) and Capitol Choice (2009-13) and Standard CDHP (2014 -) |            |                                  |                      |                            |            |                            |         |       |  |  |  |  |
|--------------|--|------------|----------------------------------|----------------------|----------------------------|------------|----------------------------|---------|-------|--|--|--|--|
|              |  |            | Indiv                            |                      | Fami                       | lies       |                            |         |       |  |  |  |  |
| Plan<br>year | Plan Name  | Deductible | Percent<br>Meeting<br>Deductible | Max Out of<br>Pocket | Percent<br>Meeting<br>MOOP | Deductible | Percent<br>Meeting<br>MOOP |         |       |  |  |  |  |
| 2006         | Enhanced   | \$250      | 21.52%                           | \$1,250              | 5.80%                      | \$500      | 9.95%                      | \$2,500 | 0.94% |  |  |  |  |
| 2007         | Enhanced   | \$250      | 21.31%                           | \$1,250              | 7.48%                      | \$500      | 8.93%                      | \$2,500 | 1.00% |  |  |  |  |
| 2008         | Enhanced   | \$250      | 21.95%                           | \$1,250              | 8.11%                      | \$500      | 9.06%                      | \$2,500 | 1.20% |  |  |  |  |
| 2009         | Capitol Choice   | \$500      | 27.85%                           | \$2,000              | 1.86%                      | \$1,500    | 0.59%                      | \$6,000 | 0.01% |  |  |  |  |
| 2010         | Capitol Choice   | \$500      | 25.19%                           | \$2,000              | 1.84%                      | \$1,500    | 0.49%                      | \$6,000 | 0.01% |  |  |  |  |
| 2011         | Capitol Choice   | \$575      | 24.93%                           | \$2,300              | 1.61%                      | \$1,725    | 0.45%                      | \$6,900 | 0.01% |  |  |  |  |
| 2012         | Capitol Choice   | \$600      | 25.70%                           | \$2,400              | 1.46%                      | \$1,800    | 0.55%                      | \$7,000 | 0.01% |  |  |  |  |
| 2013         | Capitol Choice   | \$615      | 25.16%                           | \$2,470              | 1.73%                      | \$1,850    | 0.51%                      | \$7,400 | 0.11% |  |  |  |  |
| 2014         | Standard CDHP  | \$1,750    | 3.38%                            | \$3,500              | 1.16%                      | \$3,500    | 0.11%                      | \$7,000 | 0.03% |  |  |  |  |

## Historical Analysis of Individuals and Families Meeting Their Deductibles and Maximum Out of Pocket Expenses (continued)

The following details the number of individuals and families by plan that met their deductibles and/or maximum out of pocket expense for the years 2006-2014 This report is based on incurred claims.

| Ind          | Individuals and Families in Premier (2006-08) and Optimum PPO (2009-13) and LivingWell PPO (2014 -) |            |                                  |                      |                            |            |                                  |                      |                            |  |  |  |  |  |
|--------------|---|------------|----------------------------------|----------------------|----------------------------|------------|----------------------------------|----------------------|----------------------------|--|--|--|--|--|
|              |   |            | Indivi                           | duals                |                            |            | Fam                              | ilies                |                            |  |  |  |  |  |
| Plan<br>year | Plan Name   | Deductible | Percent<br>Meeting<br>Deductible | Max Out of<br>Pocket | Percent<br>Meeting<br>MOOP | Deductible | Percent<br>Meeting<br>Deductible | Max Out of<br>Pocket | Percent<br>Meeting<br>MOOP |  |  |  |  |  |
| 2006         | Premier   | \$250      | 30.15%                           | \$1,000              | 6.70%                      | \$500      | 9.95%                            | \$2,000              | 1.17%                      |  |  |  |  |  |
| 2007         | Premier   | \$250      | 30.04%                           | \$1,000              | 7.78%                      | \$500      | 8.93%                            | \$2,000              | 1.20%                      |  |  |  |  |  |
| 2008         | Premier   | \$250      | 30.51%                           | \$1,000              | 8.60%                      | \$500      | 9.06%                            | \$2,000              | 1.26%                      |  |  |  |  |  |
| 2009         | Optimum PPO   | \$250      | 27.18%                           | \$1,125              | 10.05%                     | \$500      | 8.42%                            | \$2,250              | 1.51%                      |  |  |  |  |  |
| 2010         | Optimum PPO   | \$300      | 25.80%                           | \$1,125              | 10.89%                     | \$600      | 7.05%                            | \$2,250              | 1.47%                      |  |  |  |  |  |
| 2011         | Optimum PPO   | \$345      | 25.16%                           | \$1,295              | 9.99%                      | \$690      | 7.31%                            | \$2,590              | 1.36%                      |  |  |  |  |  |
| 2012         | Optimum PPO   | \$355      | 24.87%                           | \$1,350              | 9.93%                      | \$720      | 5.51%                            | \$2,700              | 1.38%                      |  |  |  |  |  |
| 2013         | Optimum PPO   | \$370      | 24.83%                           | \$1,390              | 10.74%                     | \$740      | 7.55%                            | \$2,780              | 1.38%                      |  |  |  |  |  |
| 2014         | LivingWell PPO  | \$500      | 4.24%                            | \$2,500              | 0.50%                      | \$1,000    | 0.71%                            | \$3,000              | 0.06%                      |  |  |  |  |  |

| Indi         | Individuals and Families in Select (2007-08) and Maximum Choice (2009-13) and LivingWell CDHP (2014 - ) |                      |                                  |                      |                            |            |                                  |                      |                            |  |  |             |  |  |  |  |  |
|--------------|---|----------------------|----------------------------------|----------------------|----------------------------|------------|----------------------------------|----------------------|----------------------------|--|--|-------------|--|--|--|--|--|
|              |   | Individuals Families |                                  |                      |                            |            |                                  |                      |                            |  |  | Individuals |  |  |  |  |  |
| Plan<br>year | Plan Name   | Deductible           | Percent<br>Meeting<br>Deductible | Max Out of<br>Pocket | Percent<br>Meeting<br>MOOP | Deductible | Percent<br>Meeting<br>Deductible | Max Out of<br>Pocket | Percent<br>Meeting<br>MOOP |  |  |             |  |  |  |  |  |
| 2007         | Select  | \$2,000              | 11.72%                           | \$3,000              | 3.01%                      | \$3,000    | 18.50%                           | \$4,500              | 2.61%                      |  |  |             |  |  |  |  |  |
| 2008         | Select  | \$2,000              | 12.81%                           | \$3,000              | 3.63%                      | \$3,000    | 20.03%                           | \$4,500              | 3.91%                      |  |  |             |  |  |  |  |  |
| 2009         | Maximum Choice  | \$2,000              | 14.90%                           | \$3,000              | 4.52%                      | \$3,000    | 15.96%                           | \$4,500              | 3.64%                      |  |  |             |  |  |  |  |  |
| 2010         | Maximum Choice  | \$2,000              | 15.12%                           | \$3,000              | 4.91%                      | \$3,000    | 16.78%                           | \$4,500              | 4.14%                      |  |  |             |  |  |  |  |  |
| 2011         | Maximum Choice  | \$2,300              | 14.60%                           | \$3,455              | 4.53%                      | \$3,455    | 18.28%                           | \$5,185              | 4.37%                      |  |  |             |  |  |  |  |  |
| 2012         | Maximum Choice  | \$2,325              | 14.71%                           | \$3,550              | 4.16%                      | \$3,530    | 18.82%                           | \$5,280              | 3.99%                      |  |  |             |  |  |  |  |  |
| 2013         | Maximum Choice  | \$2,450              | 14.54%                           | \$3,700              | 4.09%                      | \$3,650    | 19.17%                           | \$5,400              | 3.69%                      |  |  |             |  |  |  |  |  |
| 2014         | LivingWell CDHP   | \$1,250              | 6.83%                            | \$2,500              | 0.96%                      | \$2,500    | 1.37%                            | \$5,000              | 0.13%                      |  |  |             |  |  |  |  |  |

#### **Premium (or Premium Equivalent)**

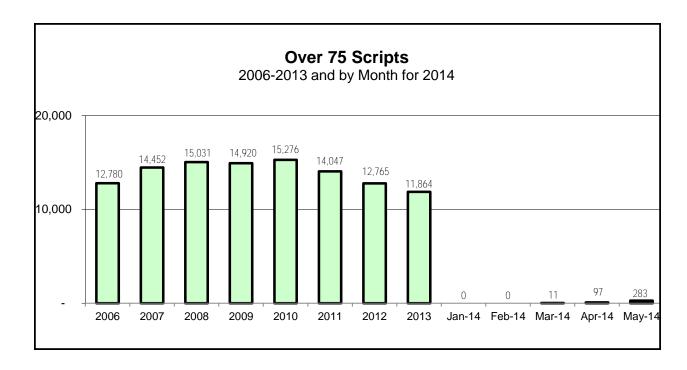
The following details the amount of premium\* (or premium equivalent) paid by the employee and employer for 2006-2013 and monthly through 2014.

| Time Period | Employee Premium Amount | Employer Premium Amount | Total Premium Amount |
|-------------|-------------------------|-------------------------|----------------------|
| 2006        | \$153,787,780           | \$948,458,338           | \$1,102,246,118      |
| 2007        | \$167,530,819           | \$973,220,791           | \$1,140,751,611      |
| 2008        | \$179,094,322           | \$1,039,574,462         | \$1,218,668,784      |
| 2009        | \$210,980,360           | \$1,190,104,292         | \$1,401,084,653      |
| 2010        | \$223,160,749           | \$1,325,801,265         | \$1,548,962,014      |
| 2011        | \$274,375,886           | \$1,324,091,690         | \$1,598,467,575      |
| 2012        | \$271,663,955           | \$1,332,767,157         | \$1,604,431,112      |
| 2013        | \$271,156,377           | \$1,329,854,915         | \$1,601,011,292      |
| Jan-14      | \$22,376,004            | \$113,923,845           | \$136,299,849        |
| Feb-14      | \$22,375,131            | \$113,632,543           | \$136,007,674        |
| Mar-14      | \$22,344,015            | \$113,537,770           | \$135,881,785        |
| Apr-14      | \$22,297,687            | \$113,281,606           | \$135,579,293        |
| May-14      | \$22,232,090            | \$112,951,921           | \$135,184,011        |

<sup>\*</sup>Premium (or premium equivalent) is based on enrollment using published premium rates—it is NOT based on actual payments received.

#### **Prescription Drug Utilization**

The following details the number of families that have purchased 75 scripts or more during 2006-2013 and by month for 2014. After a family has filled 75 prescriptions via retail purchase, the co-payment is reduced to \$30 for 2nd tier and \$44 for 3rd tier.



The table below summarizes plan impact for families regarding the scripts benefit in 2014:

| Script Count, per<br>Family | Number of Families | Number of Scripts | Avg. # of Scripts<br>per Patient | Avg. Net Payment per Script | Net Payments<br>For All Scripts |
|-----------------------------|--------------------|-------------------|----------------------------------|-----------------------------|---------------------------------|
| 0 - 75                      | 70,548             | 1,017,420         | 10.29                            | \$75.41                     | \$76,728,033.75                 |
| Over 75                     | 283                | 25,361            | 38.43                            | \$86.54                     | \$2,194,841.66                  |
| Total                       | 70,831             | 1,042,781         | 10.48                            | \$75.68                     | \$78,922,875.41                 |

The following details the type of prescription filled, the percent that were generic, and the generic efficiency rate for the most recent rolling year. Based on paid claims..

| Time Period:<br>Paid Month | Generic | Brand Name,<br>Generic Available | Brand Name | Other* | Total   | Scripts Rx %<br>Generic | Scripts Generic<br>Efficiency Rx |
|----------------------------|---------|----------------------------------|------------|--------|---------|-------------------------|----------------------------------|
| Jun 2013                   | 285,057 | 15,789                           | 54,929     | 8,016  | 363,791 | 78.36%                  | 94.75%                           |
| Jul 2013                   | 340,069 | 18,042                           | 65,775     | 10,138 | 434,024 | 78.35%                  | 94.96%                           |
| Aug 2013                   | 274,980 | 14,617                           | 51,707     | 8,674  | 349,978 | 78.57%                  | 94.95%                           |
| Sep 2013                   | 283,778 | 16,857                           | 52,075     | 8,344  | 361,054 | 78.60%                  | 94.39%                           |
| Oct 2013                   | 359,694 | 30,013                           | 66,303     | 12,295 | 468,305 | 76.81%                  | 92.30%                           |
| Nov 2013                   | 297,604 | 19,707                           | 54,012     | 9,294  | 380,617 | 78.19%                  | 93.79%                           |
| Dec 2013                   | 374,144 | 20,660                           | 68,154     | 12,264 | 475,222 | 78.73%                  | 94.77%                           |
| Jan 2014                   | 273,713 | 15,392                           | 44,118     | 8,933  | 342,156 | 80.00%                  | 94.68%                           |
| Feb 2014                   | 278,313 | 13,166                           | 40,914     | 9,381  | 341,774 | 81.43%                  | 95.48%                           |
| Mar 2014                   | 287,366 | 13,526                           | 42,020     | 11,136 | 354,048 | 81.17%                  | 95.50%                           |
| Apr 2014                   | 352,848 | 16,590                           | 51,959     | 12,845 | 434,242 | 81.26%                  | 95.51%                           |
| May 2014                   | 273,641 | 12,874                           | 39,427     | 9,757  | 335,699 | 81.51%                  | 95.51%                           |

<sup>\*</sup>Includes: Over the Counter (usually items such as diabetic supplies, syringes, and test strips, etc.), Other/Unavailable or Missing (Unable to tag to a specific group.

The following details the number of members and patients utilizing prescription benefits and the associated costs for the most recent rolling year. Based on Incurred Claims.

| Time Period | Members | Patients | Scripts | Scripts Per<br>Member | Scripts Per<br>Patient | Allow Amt*<br>Per Script | Net Pay Per<br>Script | Member<br>Cost Per<br>Script | Patient<br>Cost Per<br>Script |
|-------------|---------|----------|---------|-----------------------|------------------------|--------------------------|-----------------------|------------------------------|-------------------------------|
| Mar 2013    | 267,302 | 168,255  | 411,233 | 1.53                  | 2.92                   | \$85.08                  | \$69.52               | \$23.93                      | \$38.02                       |
| Apr 2013    | 267,292 | 165,159  | 396,696 | 1.48                  | 2.91                   | \$88.65                  | \$73.46               | \$22.55                      | \$36.49                       |
| May 2013    | 267,117 | 164,152  | 401,505 | 1.50                  | 2.95                   | \$88.19                  | \$73.36               | \$22.29                      | \$36.26                       |
| Jun 2013    | 266,521 | 159,701  | 367,201 | 1.37                  | 2.83                   | \$90.13                  | \$75.45               | \$20.23                      | \$33.76                       |
| Jul 2013    | 265,629 | 165,027  | 391,531 | 1.47                  | 2.96                   | \$90.64                  | \$76.25               | \$21.21                      | \$34.13                       |
| Aug 2013    | 264,947 | 164,225  | 390,705 | 1.47                  | 2.91                   | \$90.13                  | \$75.93               | \$20.93                      | \$33.76                       |
| Sep 2013    | 263,037 | 163,142  | 385,622 | 1.46                  | 2.86                   | \$86.69                  | \$73.05               | \$19.98                      | \$32.21                       |
| Oct 2013    | 265,526 | 181,874  | 419,424 | 1.57                  | 2.86                   | \$88.31                  | \$74.96               | \$21.08                      | \$30.77                       |
| Nov 2013    | 265,687 | 166,603  | 391,807 | 1.47                  | 2.87                   | \$86.24                  | \$72.33               | \$20.34                      | \$32.44                       |
| Dec 2013    | 265,605 | 167,064  | 436,611 | 1.64                  | 3.10                   | \$90.54                  | \$76.60               | \$22.74                      | \$36.16                       |
| Jan 2014    | 265,466 | 159,028  | 375,289 | 1.41                  | 2.85                   | \$78.96                  | \$53.77               | \$35.48                      | \$59.23                       |
| Feb 2014    | 265,323 | 153,089  | 348,852 | 1.31                  | 2.74                   | \$84.19                  | \$62.16               | \$28.84                      | \$49.98                       |

<sup>\*&</sup>quot;Allow Amt" is the amount of submitted charges eligible for payment for all claims. It is the amount eligible after applying pricing guidelines, but before deducting third party, co-payment, coinsurance, or deductible amounts.

The following Top 25 Drug Analysis is based on Rx claims incurred January—February 2014.

|    | Curr<br>Rank | Product Name                  | Brand/Generic                 | Therapeutic Class General  | Net Pay Rx     | Net Pay Rx<br>as Pct of All<br>Drugs | Scripts Rx | Net Pay Per<br>Day Supply Rx | Patients<br>Rx |
|----|--------------|-------------------------------|-------------------------------|----------------------------|----------------|--------------------------------------|------------|------------------------------|----------------|
| 1  | 1            | NEXIUM                        | Single source brand           | Gastrointestinal Drugs     | \$1,472,695.66 | 3.52%                                | 5,918      | \$6.02                       | 4,295          |
| 2  | 2            | HUMIRA                        | Single source brand           | Immunosuppressants         | \$1,441,814.91 | 3.44%                                | 420        | \$88.89                      | 290            |
| 3  | 3            | ENBREL                        | Single source brand           | Immunosuppressants         | \$1,118,330.00 | 2.67%                                | 342        | \$89.62                      | 245            |
| 4  | 4            | CRESTOR                       | Single source brand           | Cardiovascular Agents      | \$1,024,176.71 | 2.45%                                | 6,888      | \$3.60                       | 4,814          |
| 5  | 5            | HUMALOG                       | Multisource brand, no generic | Hormones & Synthetic Subst | \$856,805.02   | 2.05%                                | 1,904      | \$10.96                      | 1,535          |
| 6  | 6            | ABILIFY                       | Single source brand           | Central Nervous System     | \$708,040.93   | 1.69%                                | 947        | \$19.83                      | 703            |
| 8  | 7            | DULOXETINE                    | Single source generic         | Central Nervous System     | \$626,005.88   | 1.50%                                | 3,610      | \$5.10                       | 2,385          |
| 7  | 8            | COPAXONE                      | Single source brand           | Misc Therapeutic Agents    | \$614,889.39   | 1.47%                                | 89         | \$164.32                     | 65             |
| 14 | 9            | STELARA                       | Single source brand           | Immunosuppressants         | \$591,652.75   | 1.41%                                | 47         | \$385.69                     | 46             |
| 11 | 10           | SOVALDI                       | Single source brand           | Anti-Infective Agents      | \$556,807.22   | 1.33%                                | 20         | \$864.61                     | 15             |
| 9  | 11           | LANTUS SOLOSTAR               | Single source brand           | Hormones & Synthetic Subst | \$546,610.21   | 1.31%                                | 1,626      | \$8.14                       | 1,269          |
| 10 | 12           | JANUVIA                       | Single source brand           | Hormones & Synthetic Subst | \$463,834.99   | 1.11%                                | 1,726      | \$6.37                       | 1,259          |
| 15 | 13           | GILENYA                       | Single source brand           | Misc Therapeutic Agents    | \$439,961.74   | 1.05%                                | 60         | \$167.16                     | 42             |
| 12 | 14           | ANDROGEL                      | Multisource brand, no generic | Hormones & Synthetic Subst | \$431,325.85   | 1.03%                                | 1,005      | \$11.87                      | 821            |
| 13 | 15           | TECFIDERA                     | Single source brand           | Misc Therapeutic Agents    | \$429,575.28   | 1.03%                                | 73         | \$160.17                     | 46             |
| -  | 16           | DULOXETINE HYDRO-<br>CHLORIDE | Single source generic         | Central Nervous System     | \$358,157.64   | 0.86%                                | 1,442      | \$5.26                       | 1,062          |
| 19 | 17           | GLEEVEC                       | Single source brand           | Antineoplastic Agents      | \$352,679.75   | 0.84%                                | 27         | \$261.24                     | 21             |
| 17 | 18           | CELEBREX                      | Single source brand           | Central Nervous System     | \$332,680.13   | 0.79%                                | 1,592      | \$5.13                       | 1,186          |
| 20 | 19           | LYRICA                        | Single source brand           | Central Nervous System     | \$303,011.35   | 0.72%                                | 1,268      | \$7.01                       | 840            |
| 25 | 20           | REBIF                         | Single source brand           | Misc Therapeutic Agents    | \$302,367.28   | 0.72%                                | 44         | \$163.62                     | 31             |
| 18 | 21           | LEVEMIR FLEXPEN               | Single source brand           | Hormones & Synthetic Subst | \$301,270.78   | 0.72%                                | 736        | \$9.58                       | 590            |
| 22 | 22           | ZETIA                         | Multisource brand, generic    | Cardiovascular Agents      | \$284,303.11   | 0.68%                                | 1,822      | \$3.57                       | 1,334          |
| 21 | 23           | SYMBICORT                     | Single source brand           | Hormones & Synthetic Subst | \$275,191.67   | 0.66%                                | 1,405      | \$4.89                       | 1,312          |
| 23 | 24           | LANTUS                        | Single source brand           | Hormones & Synthetic Subst | \$269,000.76   | 0.64%                                | 773        | \$9.00                       | 578            |
| 24 | 25           | ONE TOUCH ULTRA               | Other/unavailable             | Diagnostic Agents          | \$254,213.33   | 0.61%                                | 2,778      | \$2.23                       | 2,507          |

<sup>\*&</sup>quot;Product Name" includes all strengths/formulations of a drug

In summary, the top 25 drugs represent 5.69% of total scripts and 37.67% of total Rx expenditures.

| Summary                       | Net Pay Rx   | Scripts Rx | Days Supply Rx |
|-------------------------------|--------------|------------|----------------|
| Top Drugs                     | \$15,772,137 | 41,217     | 1,586,363      |
| All Product Names             | \$41,865,896 | 724,141    | 23,294,228     |
| Top Drugs as Pct of All Drugs | 37.67%       | 5.69%      | 6.81%          |

### **Utilization**

The top 25 clinical conditions based on incurred claims for January–February 2014.

| Prev<br>Rank | Curr<br>Rank | Clinical Condition             | Net Pay Med | Net Pay IP<br>Acute | Net Pay OP<br>Med | Admits<br>Per 1000<br>Acute | Days LOS<br>Admit<br>Acute | Visits Per<br>1000 Office<br>Med | Visits Per<br>1000 ER | Patients<br>Med | Net Pay<br>Per Pat<br>Med |
|--------------|--------------|--------------------------------|-------------|---------------------|-------------------|-----------------------------|----------------------------|----------------------------------|-----------------------|-----------------|---------------------------|
| 1            | 1            | Prevent/Admin HIth Encounters  | \$9,467,507 | \$45,739            | \$9,392,506       | 0.00                        | 0.00                       | 642.26                           | 0.56                  | 33,316          | \$284.17                  |
| 2            | 2            | Signs/Symptoms/Oth Cond, NEC   | \$8,358,246 | \$1,851,520         | \$6,224,562       | 1.85                        | 12.15                      | 482.54                           | 11.33                 | 26,405          | \$316.54                  |
| 3            | 3            | Osteoarthritis                 | \$6,519,092 | \$4,383,869         | \$2,117,113       | 3.29                        | 2.79                       | 181.98                           | 0.61                  | 6,026           | \$1,081.83                |
| 4            | 4            | Chemotherapy Encounters        | \$5,753,810 | \$855,299           | \$4,898,511       | 0.50                        | 6.32                       | 0.77                             | 0.00                  | 244             | \$23,581.19               |
| 6            | 5            | Coronary Artery Disease        | \$5,470,562 | \$3,490,426         | \$1,976,254       | 2.28                        | 4.09                       | 34.87                            | 3.09                  | 1,758           | \$3,111.81                |
| 5            | 6            | Respiratory Disord, NEC        | \$5,276,106 | \$2,254,810         | \$3,017,952       | 0.63                        | 5.71                       | 72.54                            | 12.86                 | 5,496           | \$959.99                  |
| 7            | 7            | Gastroint Disord, NEC          | \$4,768,195 | \$1,259,812         | \$3,496,412       | 1.49                        | 4.76                       | 125.59                           | 18.22                 | 7,077           | \$673.76                  |
| 8            | 8            | Pregnancy w Vaginal Delivery   | \$3,937,110 | \$3,923,204         | \$13,906          | 6.44                        | 2.47                       | 0.45                             | 0.45                  | 502             | \$7,842.85                |
| 12           | 9            | Condition Rel to Tx - Med/Surg | \$3,386,464 | \$2,318,812         | \$1,061,103       | 2.00                        | 4.38                       | 8.13                             | 1.80                  | 717             | \$4,723.10                |
| 9            | 10           | Newborns, w/wo Complication    | \$3,342,645 | \$3,207,882         | \$134,763         | 9.46                        | 3.17                       | 4.08                             | 0.11                  | 578             | \$5,783.12                |
| 10           | 11           | Renal Function Failure         | \$3,033,948 | \$431,738           | \$2,574,795       | 0.59                        | 5.00                       | 15.03                            | 0.83                  | 1,001           | \$3,030.92                |
| 11           | 12           | Spinal/Back Disord, Low Back   | \$3,024,832 | \$972,537           | \$2,052,116       | 0.54                        | 3.04                       | 434.76                           | 4.75                  | 9,132           | \$331.23                  |
| 13           | 13           | Arthropathies/Joint Disord NEC | \$2,976,243 | \$330,912           | \$2,628,225       | 0.20                        | 3.78                       | 388.29                           | 4.19                  | 11,615          | \$256.24                  |
| 16           | 14           | Infections, NEC                | \$2,724,284 | \$2,427,188         | \$297,011         | 0.07                        | 3.67                       | 70.78                            | 2.93                  | 3,803           | \$716.35                  |
| 14           | 15           | Cancer - Breast                | \$2,600,055 | \$96,138            | \$2,492,733       | 0.18                        | 3.00                       | 27.10                            | 0.05                  | 1,016           | \$2,559.11                |
| 15           | 16           | Cardiac Arrhythmias            | \$2,209,577 | \$1,266,949         | \$940,196         | 0.99                        | 3.95                       | 34.08                            | 2.12                  | 1,685           | \$1,311.32                |
| 17           | 17           | Cholecystitis/Cholelithiasis   | \$1,980,713 | \$762,016           | \$1,218,697       | 0.83                        | 2.95                       | 4.55                             | 1.55                  | 386             | \$5,131.38                |
| 18           | 18           | Urinary Tract Calculus         | \$1,852,179 | \$137,167           | \$1,715,012       | 0.43                        | 2.79                       | 15.63                            | 4.57                  | 817             | \$2,267.05                |
| 20           | 19           | Cardiovasc Disord, NEC         | \$1,849,831 | \$384,540           | \$1,461,946       | 0.52                        | 4.70                       | 41.74                            | 8.52                  | 2,866           | \$645.44                  |
| 24           | 20           | Spinal/Back Disord, Ex Low     | \$1,774,922 | \$406,927           | \$1,367,882       | 0.23                        | 7.20                       | 413.63                           | 2.21                  | 7,769           | \$228.46                  |
| -            | 21           | Pregnancy w Compl or Abortion  | \$1,740,344 | \$537,808           | \$1,202,080       | 1.04                        | 3.30                       | 73.82                            | 5.23                  | 2,436           | \$714.43                  |
| 25           | 22           | Diabetes                       | \$1,729,226 | \$508,149           | \$1,216,426       | 1.15                        | 4.22                       | 188.67                           | 1.87                  | 8,734           | \$197.99                  |
| 21           | 23           | Cerebrovascular Disease        | \$1,585,693 | \$1,098,416         | \$473,313         | 1.26                        | 5.07                       | 9.51                             | 1.51                  | 630             | \$2,516.97                |
| -            | 24           | Fracture/Disloc - Upper Extrem | \$1,574,457 | \$148,478           | \$1,423,840       | 0.14                        | 3.67                       | 57.40                            | 6.13                  | 1,461           | \$1,077.66                |
| -            | 25           | Pneumonia, Bacterial           | \$1,538,225 | \$1,340,122         | \$189,441         | 2.77                        | 6.71                       | 16.51                            | 2.66                  | 868             | \$1,772.15                |

NOTE: Medical payments represent only the payments made for the specified condition.

### <u>**Utilization**</u> (continued)

In Summary, the top clinical conditions represent more than 60.19% of total paid claims for all clinical conditions.

| Summary   | Net Pay Med   | Net Pay IP<br>Acute | Net Pay OP<br>Med | Admits Per<br>1000 Acute | Days LOS<br>Admit Acute | Visits Per<br>1000 Office<br>Med | Visits<br>Per 1000<br>ER |
|---|---------------|---------------------|-------------------|--------------------------|-------------------------|----------------------------------|--------------------------|
| Top Clinical Conditions                                   | \$88,474,265  | \$34,440,457        | \$53,586,795      | 38.86                    | 4.14                    | 3,344.72                         | 98.15                    |
| All Clinical Conditions                                   | \$146,986,735 | \$52,906,377        | \$93,223,241      | 67.45                    | 4.33                    | 7,044.29                         | 196.98                   |
| Top Clinical Conditions as Pct of All Clinical Conditions | 60.19%        | 65.10%              | 57.48%            | 57.62%                   | 95.64%                  | 47.48%                           | 49.83%                   |

### **Claims Lag Analysis**

The following claims lag information is based on medical claims (does not include Rx) incurred January–February 2014.

| Plan            | Number of<br>Medical Claims | Avg Days Lag<br>Per Claim | % Claims Paid<br>Within 30 Days | % Claims Paid<br>Within 60 Days | % Claims Paid<br>Within 90 Days |
|-----------------|-----------------------------|---------------------------|---------------------------------|---------------------------------|---------------------------------|
| LivingWell CDHP | 428,501                     | 16.5                      | 86.03%                          | 95.16%                          | 98.21%                          |
| LivingWell PPO  | 696,591                     | 19.1                      | 79.06%                          | 94.75%                          | 98.32%                          |
| Standard CDHP   | 57,044                      | 19.4                      | 81.88%                          | 94.74%                          | 98.07%                          |
| Standard PPO    | 66,951                      | 20.7                      | 77.15%                          | 94.04%                          | 98.07%                          |
| ~Missing        | 10,662                      | 28.1                      | 69.96%                          | 87.71%                          | 94.58%                          |
| All Plans       | 1,282,695                   | 18.7                      | 80.99%                          | 94.67%                          | 98.19%                          |

<sup>\*</sup>Missing means the claims could not be tagged to a specific plan.

#### Claims Lag Analysis (continued)

The following claims lag information is based on all claims (Medical and Rx) incurred and paid during the most recent rolling year.

|               | Month Paid      |                 |                 |                 |                 |                 |  |
|---------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|--|
| Service Month | Jun-13          | Jul-13          | Aug-13          | Sep-13          | Oct-13          | Nov-13          |  |
| Mar 2013      | \$2,535,530.70  | \$1,624,936.82  | \$705,350.13    | \$99,654.50     | \$481,775.16    | -\$30,495.14    |  |
| Apr 2013      | \$6,661,399.58  | \$3,692,926.53  | \$1,531,384.85  | \$534,113.40    | \$500,705.82    | \$177,814.27    |  |
| May 2013      | \$46,061,334.59 | \$9,253,643.26  | \$2,894,596.71  | \$1,607,951.22  | \$840,803.36    | \$362,304.64    |  |
| Jun 2013      | \$59,631,810.31 | \$51,340,902.59 | \$11,977,599.99 | \$3,801,897.25  | \$1,453,341.45  | \$1,104,601.92  |  |
| Jul 2013      | \$0.00          | \$67,544,195.90 | \$53,369,897.36 | \$9,624,605.76  | \$3,829,006.71  | \$1,377,995.04  |  |
| Aug 2013      | \$0.00          | \$0.00          | \$64,692,545.46 | \$45,081,934.60 | \$10,378,822.39 | \$2,501,849.41  |  |
| Sep 2013      | \$0.00          | \$0.00          | \$0.00          | \$51,206,399.25 | \$54,185,907.47 | \$9,376,751.71  |  |
| Oct 2013      | \$0.00          | \$0.00          | \$0.00          | \$0.00          | \$72,506,843.20 | \$48,269,775.72 |  |
| Nov 2013      | \$0.00          | \$0.00          | \$0.00          | \$0.00          | \$0.00          | \$65,527,997.27 |  |
| Dec 2013      | \$0.00          | \$0.00          | \$0.00          | \$0.00          | \$0.00          | \$0.00          |  |
| Jan 2014      | \$0.00          | \$0.00          | \$0.00          | \$0.00          | \$0.00          | \$0.00          |  |
| Feb 2014      | \$0.00          | \$0.00          | \$0.00          | \$0.00          | \$0.00          | \$0.00          |  |

|               | Month Paid      |                 |                 |                 |                |                |  |  |
|---------------|-----------------|-----------------|-----------------|-----------------|----------------|----------------|--|--|
| Service Month | Dec-13          | Jan-14          | Feb-14          | Mar-14          | Apr-14         | May-14         |  |  |
| Mar 2013      | \$214,198.57    | \$103,652.89    | \$2,195.82      | \$16,065.31     | (\$38,449.05)  | (\$54,666.20)  |  |  |
| Apr 2013      | \$148,214.74    | \$94,657.18     | (\$87,201.97)   | \$31,875.84     | \$92,088.34    | (\$450,967.98) |  |  |
| May 2013      | \$181,056.92    | \$603,893.68    | (\$83,425.30)   | \$139,886.32    | \$97,367.31    | (\$25,880.22)  |  |  |
| Jun 2013      | \$442,116.77    | \$251,015.68    | \$171,729.04    | \$125,552.99    | (\$2,406.96)   | (\$1,242.68)   |  |  |
| Jul 2013      | \$595,974.21    | \$754,581.44    | \$142,619.30    | (\$67,030.91)   | \$142,180.39   | (\$29,811.61)  |  |  |
| Aug 2013      | \$1,355,141.75  | \$1,482,333.01  | \$127,578.02    | \$213,104.37    | \$60,049.07    | \$11,588.15    |  |  |
| Sep 2013      | \$3,078,946.78  | \$1,984,229.92  | \$1,866,979.33  | \$545,858.93    | \$89,972.14    | \$4,967.55     |  |  |
| Oct 2013      | \$11,680,370.65 | \$5,986,683.78  | \$2,841,539.18  | \$802,145.84    | \$326,727.73   | \$142,663.39   |  |  |
| Nov 2013      | \$44,937,083.45 | \$14,049,226.94 | \$2,907,409.74  | \$1,919,143.02  | \$941,757.47   | \$213,970.72   |  |  |
| Dec 2013      | \$76,282,722.74 | \$54,745,919.58 | \$8,015,968.78  | \$4,189,231.06  | \$2,253,529.31 | \$2,507,804.02 |  |  |
| Jan 2014      | \$0.00          | \$42,128,314.79 | \$34,796,820.20 | \$11,663,326.40 | \$5,188,550.40 | \$1,982,019.33 |  |  |
| Feb 2014      | \$0.00          | \$0.00          | \$41,258,637.52 | \$39,168,769.01 | \$9,891,230.94 | \$2,774,962.38 |  |  |

#### **Claims Distribution Based on Age/Gender**

The following is based on claims incurred January–February 2014.

|            |             | Female                | Male                  |             |                       |                       |  |
|------------|-------------|-----------------------|-----------------------|-------------|-----------------------|-----------------------|--|
| Age Group  | Members Avg | Net Pay Med and<br>Rx | Net Pay Per<br>Member | Members Avg | Net Pay Med and<br>Rx | Net Pay Per<br>Member |  |
| Ages < 1   | 1,271       | \$2,154,830.95        | \$1,696.05            | 1,335       | \$4,637,026.87        | \$3,474.73            |  |
| Ages 1-4   | 5,474       | \$996,437.67          | \$182.05              | 5,786       | \$1,242,738.51        | \$214.80              |  |
| Ages 5-9   | 7,845       | \$1,381,259.70        | \$176.08              | 8,068       | \$1,222,408.70        | \$151.51              |  |
| Ages 10-14 | 8,623       | \$1,456,564.05        | \$168.93              | 9,094       | \$1,912,917.14        | \$210.36              |  |
| Ages 15-17 | 5,579       | \$1,535,009.70        | \$275.14              | 5,907       | \$1,621,530.14        | \$274.51              |  |
| Ages 18-19 | 3,775       | \$1,089,376.26        | \$288.58              | 3,889       | \$749,229.51          | \$192.65              |  |
| Ages 20-24 | 9,268       | \$3,665,053.17        | \$395.45              | 8,518       | \$2,191,818.26        | \$257.33              |  |
| Ages 25-29 | 8,483       | \$5,067,418.24        | \$597.36              | 4,689       | \$1,307,240.89        | \$278.79              |  |
| Ages 30-34 | 10,177      | \$5,659,206.81        | \$556.08              | 5,511       | \$2,209,162.94        | \$400.86              |  |
| Ages 35-39 | 10,868      | \$6,112,503.91        | \$562.46              | 6,092       | \$2,572,503.23        | \$422.28              |  |
| Ages 40-44 | 13,147      | \$8,524,461.86        | \$648.42              | 7,342       | \$4,762,787.41        | \$648.75              |  |
| Ages 45-49 | 13,854      | \$10,727,600.59       | \$774.36              | 8,224       | \$6,098,327.98        | \$741.53              |  |
| Ages 50-54 | 16,187      | \$13,782,786.33       | \$851.47              | 9,468       | \$9,793,302.96        | \$1,034.36            |  |
| Ages 55-59 | 19,093      | \$21,300,318.15       | \$1,115.64            | 11,280      | \$13,491,021.99       | \$1,196.07            |  |
| Ages 60-64 | 20,266      | \$24,539,758.96       | \$1,210.91            | 12,745      | \$18,904,459.19       | \$1,483.28            |  |
| Ages 65-74 | 2,452       | \$3,241,570.10        | \$1,322.28            | 1,736       | \$3,248,308.83        | \$1,871.68            |  |
| Ages 75-84 | 131         | \$489,364.62          | \$3,749.92            | 153         | \$259,178.30          | \$1,699.53            |  |
| Ages 85+   | 13          | \$177,557.05          | \$14,204.56           | 6           | \$131,687.81          | \$21,947.97           |  |

#### **Allowed Amount Distribution**

The following table shows the distribution of members for whom the amounts of charges within the specified ranges were allowed. The data appears for the years of 2006—2013 and year to date for 2014.

| Allowed Amount              | 2006    | 2007    | 2008    | 2009    | 2010    | 2011    | 2012    | 2013    | 2014    |
|-----------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| less than 0.00              | 9       | 16      | 27      | 22      | 42      | 63      | 74      | 5,729   | 0       |
| \$0.00 - \$499.99           | 54,058  | 53,891  | 53,571  | 53,160  | 57,392  | 58,044  | 60,323  | 62,026  | 122,632 |
| \$500.00 - \$999.99         | 32,931  | 33,830  | 34,248  | 34,982  | 34,386  | 36,012  | 36,447  | 37,439  | 28,331  |
| \$1,000.00 - \$1,999.99     | 40,360  | 42,464  | 42,360  | 43,452  | 42,988  | 44,147  | 44,300  | 43,999  | 17,694  |
| \$2,000.00 - \$4,999.99     | 54,430  | 56,819  | 58,612  | 59,566  | 60,341  | 60,339  | 60,132  | 58,056  | 12,034  |
| \$5,000.00 - \$9,999.99     | 30,373  | 32,271  | 34,487  | 35,696  | 36,028  | 36,375  | 36,011  | 34,684  | 4,506   |
| \$10,000.00 - \$14,999.99   | 10,608  | 11,983  | 13,272  | 14,198  | 14,874  | 15,009  | 15,277  | 14,888  | 1,686   |
| \$15,000.00 - \$19,999.99   | 4,726   | 5,470   | 6,332   | 6,849   | 7,184   | 7,339   | 7,654   | 7,650   | 902     |
| \$20,000.00 - \$29,999.99   | 4,284   | 5,050   | 5,930   | 6,475   | 6,960   | 7,131   | 7,110   | 7,352   | 750     |
| \$30,000.00 - \$49,999.99   | 2,844   | 3,268   | 3,820   | 4,451   | 4,935   | 5,155   | 5,312   | 5,436   | 555     |
| \$50,000.00 - \$74,999.99   | 1,090   | 1,306   | 1,492   | 1,773   | 2,022   | 2,256   | 2,395   | 2,526   | 249     |
| \$75,000.00 - \$99,999.99   | 465     | 536     | 589     | 688     | 829     | 839     | 911     | 1,013   | 97      |
| \$100,000.00 - \$149,999.99 | 354     | 406     | 499     | 545     | 651     | 707     | 790     | 811     | 59      |
| \$150,000.00 - \$199,999.99 | 117     | 160     | 194     | 203     | 225     | 274     | 299     | 355     | 29      |
| \$200,000.00 - \$249,999.99 | 60      | 81      | 83      | 116     | 117     | 118     | 136     | 144     | 9       |
| over \$249,999.99           | 99      | 127     | 152     | 166     | 196     | 259     | 268     | 290     | 20      |
| Total                       | 236,808 | 247,678 | 255,668 | 262,342 | 269,170 | 274,067 | 277,439 | 282,398 | 189,553 |

#### **Summary of Enrollment and Claims**

The following provides a summary of members, incurred medical claims, and incurred Rx claims for the most recent rolling year.

| Time Period | Members | Net Pay Med<br>and Rx | Net Pay Med      | Net Pay Rx      | Claims Paid | Claims Paid<br>Med | Scripts<br>Rx |
|-------------|---------|-----------------------|------------------|-----------------|-------------|--------------------|---------------|
| Mar 2013    | 267,302 | \$122,614,046.96      | \$94,023,234.38  | \$28,590,812.58 | 748,284     | 321,346            | 411,233       |
| Apr 2013    | 267,292 | \$123,627,129.61      | \$94,486,423.85  | \$29,140,705.76 | 736,200     | 323,285            | 396,696       |
| May 2013    | 267,117 | \$127,657,839.20      | \$98,203,791.02  | \$29,454,048.18 | 733,198     | 315,417            | 401,505       |
| Jun 2013    | 266,521 | \$130,296,918.35      | \$102,592,780.67 | \$27,704,137.68 | 687,282     | 303,523            | 367,201       |
| Jul 2013    | 265,629 | \$137,284,213.59      | \$107,429,454.31 | \$29,854,759.28 | 748,974     | 339,860            | 391,531       |
| Aug 2013    | 264,947 | \$125,904,946.23      | \$96,236,959.81  | \$29,667,986.42 | 724,773     | 316,904            | 390,705       |
| Sep 2013    | 263,037 | \$122,340,013.08      | \$94,168,893.79  | \$28,171,119.29 | 705,039     | 302,783            | 385,622       |
| Nov 2013    | 265,687 | \$130,501,660.17      | \$102,163,460.52 | \$28,338,199.65 | 722,391     | 313,946            | 391,807       |
| Oct 2013    | 265,526 | \$142,556,749.49      | \$111,116,723.56 | \$31,440,025.93 | 797,531     | 360,050            | 419,424       |
| Dec 2013    | 265,605 | \$147,995,175.49      | \$114,551,048.84 | \$33,444,126.65 | 779,470     | 325,397            | 436,611       |
| Jan 2014    | 265,466 | \$95,759,031.12       | \$75,578,843.69  | \$20,180,187.43 | 684,442     | 287,733            | 375,289       |
| Feb 2014    | 265,323 | \$93,093,599.85       | \$71,407,891.51  | \$21,685,708.34 | 626,472     | 261,469            | 348,852       |

NOTE: Includes run out data from all Carriers

The following illustrates the change in incurred claims (includes medical and Rx) by rolling year.

| Time Period         | Members | Total Medical and Rx Claims | Total Medical Claims | Total Rx Claims |
|---------------------|---------|-----------------------------|----------------------|-----------------|
| Mar 2012 - Feb 2013 | 269,880 | \$1,540,609,865             | \$1,186,632,116      | \$353,977,749   |
| Mar 2013 - Feb 2014 | 266,749 | \$1,504,140,861             | \$1,166,388,236      | \$337,752,625   |
| % Change (Roll Yrs) | -1.20%  | -2.40%                      | -1.70%               | -4.60%          |